

INDIRA UNIVERSITY, PUNE

SET-1

SCHOOL OF BUSINESS- MBA

Term End Examination (2025 Pattern) December – 2025 - Semester – I

Subject Name: Legal & Business Environment
Subject Code: 25MBA107

Max. Marks: 25
Time: 1.5 Hours

Instructions

All Questions are compulsory

CO #	Cognitive Ability	Course Outcome
CO3	Apply	Apply the knowledge of legal and business frameworks to analyze and solve practical problems in business scenarios.
CO4	Analyse	Analyze the interconnections among legal, economic, political, and environmental factors to assess their impact on business decision-making.
CO5	Evaluate	Evaluate the effectiveness of different strategies and approaches in ensuring compliance and leveraging external environmental factors for business growth
CO6	Create	Develop informed strategies and recommendations to address challenges and opportunities in the dynamic legal and business environment

Q1.	a) Apply the essentials of a valid contract to a real-life example where a business agreement is disputed. (5 Marks) OR b) Use the Sale of Goods Act to resolve a situation where ownership transfer is in dispute. (5 Marks)	CO3
Q2.	a) Compare the discharge of contract methods and determine which is most practical for service-based businesses. (5 Marks) OR b) Analyze how business decisions are influenced by changes in political policies. (5 Marks)	CO4
Q3.	a) Justify the importance of legal compliance in maintaining long-term business sustainability. (5 Marks) OR b) Assess whether current intellectual property laws are adequate to protect innovation in digital businesses. (5 Marks)	CO5

Q4.	<p>Read the following caselet and answer the questions given below-</p> <p>Caselet : Zomato – The Delivery Deadline Dilemma</p> <p>Zomato entered into a nationwide agreement with leading restaurants to offer a 30-minute guaranteed delivery service. According to the contract, restaurants were responsible for preparing food within 10 minutes, while Zomato handled logistics and final delivery. In case of delays, Zomato promised refunds or discounts to customers. Initially, this strategy increased orders and customer engagement.</p> <p>However, problems surfaced due to labour shortages, heavy traffic, and technical issues in Zomato’s app. Deliveries frequently crossed the 30-minute limit, resulting in financial loss and negative customer reviews. Restaurants argued that Zomato imposed unrealistic delivery timelines without considering operational challenges. Zomato claimed restaurants were slow in food preparation. Customers began filing complaints alleging a breach of service contract.</p> <p>This conflict raised questions about contractual obligations, offer and acceptance, consideration, breach, and applicability of force majeure. It also highlighted ambiguity regarding responsibility—whether the delay constitutes Zomato’s failure or that of the restaurant partners.</p> <p>Q1 Design the essentials of a valid contract to determine whether Zomato or the restaurant partners are liable for the delivery delays. (5 Marks)</p> <p>Q2 Discuss how Zomato can legally and operationally restructure its contracts to avoid future disputes and ensure efficient service delivery. (5 Marks)</p>	CO6
-----	--	-----
